

Executive Board Meeting Minutes

Transatlantic Council

May 12, 2012

Attendance:

Andy Brown	Shel Dick	Bob Schloesser
JoAnne Baker	Paul Ostling	Vince Cozzone
Bill Kavanaugh	Mark Schissler	John Messerschmidt
Peter Grunau	John Scott	Joe Marton
Carlos Lopez	Marilee Bisoni	Hugh Klei
Sandra Wilson (via telephone)		

District Commissioners

James Beatty

Council Committee Members

Rich Price	Kym Price	Tino Bisoni
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Guests

Matt Beem, Hartsook Companies	Monica Scott
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Staff

Missy Mitchell	Ivonne Santana	Tony Dvorak
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Annual Meeting Motions

1. By Shel Dick to accept all names on Ballot A (see attached). Second by Paul Ostling. Motion passed with no objections.
2. By John Scott to accept all names on Ballot B (see attached). Second by JoAnne Baker. Motion passed with no objections.
3. By Rich Price to accept Resolutions 1-6 (see attached). Second by Marilee Bisoni. Motion passed with no objections.

Executive Board Meeting Resolutions

1. By Shel Dick to accept the Executive Board Minutes from January 21, 2012 and March 17, 2012. Second by John Messerschmidt. Motion passed.
2. By Paul Ostling to accept the 2011 Audit Report and Form 990 as presented. Second by Bob Schloesser. Motion passed.
3. By Rich Price to accept the Financial Reports as presented. Second by Paul Ostling. Motion passed.

General Mark Schissler opened the meeting at 11:11 with a welcome to EUCOM Headquarters. He called on James Beatty for the Invocation and the Scout Oath. Self-Introductions were made around the room. General Schissler brought us up to date on the next few weeks. We are conducting four Boy Scout summer camps, Cub Scout Resident Camp, a number of Day Camps, two NYLT courses and Wood badge. Later we honor General Carter Ham and General Mark Hertling as Distinguished Eagles. Both are soldier/statesmen with over 90 combined years of service since receiving their Eagles. A special thanks to Vince Cozzone for taking the lead on this event. John Messerschmidt was also recognized for pulling together many pieces to make this an impressive ceremony.

After the Ballot A, Ballot B, and Resolutions 1-6 were passed Vince Cozzone lead the Executive Board Promise to all present.

In his report, Vince Cozzone introduced new Board Members. Joe Marton is Director of Youth Sports and Fitness for IMCOM Europe. Sandra Wilson is at Scientist from Copenhagen that will be serving as the Training Chairman. Mark Gryl works for Abbott Labs and will be serving as Chairman of our STEM/Nova Committee. Bill Heiges is Director of Security for DODDS and will serve as the Vice President of Membership. New staff members are Missy Mitchell, District Executive for Barbarossa and Charlemagne; Ivonne Santana, District Executive for Rheingold as well as responsible for Cub Scout Resident Camp, Multi-Cultural Outreach, and Learning for Life; Ana Johnson as our District Field Executive in the United Kingdom; and Pete Maskovich who will be serving as District Director responsible for all Programs and Mediterranean District. Vince drew attention to the Directors and Officers Insurance document just received from National. There were no questions or discussion on insurance coverage.

The "Draft" Audit Report was explained by Hugh Klei. It shows an operating deficit of \$4,864 for 2011 but it is insignificant in a \$1.7 million budget. In October we estimated a budget surplus but some end of the year expenses caused a small deficit. We received notification of a one-time CFC back payment of approximately \$62,000 in December. The actual funds were received in January so will be entered into the 2012 budget. The Management Letter recommends minor changes and the Management Response is pretty simple.....we will make the necessary changes. A discussion was held on the Sterling account we have in the United Kingdom. For the second year the auditor has recommended balancing that account each month. Balancing that account monthly will be a priority in 2012.

According to Hugh Klei our 2012 budget calls for a surplus of \$1,270 which is pretty lean. Currently our budget calls for total support to be at \$682,000 and we are at \$679,000. On the surface this looks great but in reality we are counting the \$62,000 CFC "windfall". Our FOS is down and our Scout Shop sales are down compared to last year. Staff was directed to supply Board members a list of units that have low or zero purchases from the Scout Shop. Boards members have volunteered to follow up with those units to explain the importance of supporting our local Scout Shop. Several Board members are also making contacts with new prospects to consider donating to FOS. Our salaries are about 50% of the budget and

we have saved some dollars this year with various vacancies. The Balance Sheet shows \$782,000 in total assets with liabilities of \$275,000.

Council Commissioner, Bill Kavanaugh reported we currently have six District Commissioners. Our unit: commissioner ratio is 2.75:1 which is great! It is due to a number of new commissioners being recruited and also to the fact we have dropped 16 units. About half just have not submitted their charters but are still meeting.

Since we had discussed Friends of Scouting, Paul Ostling had a short report. Although our FOS is behind last year our participation has increased. We have 45 Executive Board members and 28 have made a 2012 FOS contribution. Paul stressed the need for everyone to contribute.

In the absence of Bill Heiges, John Scott reported we are currently 556 youth below last year mostly due to recharterers not being submitted. Districts are working on spring recruiting and new units. STEM/Nova has piqued the interest of several of the International Schools. International Schools represent 35% of our total available youth so STEM/Nova could be an entrée into that market.

Over 2000 people have registered for Intercamp Memorial Day Weekend. Peter Grunau leads a staff of 250 for this event to be held in Vilseck. The community has been very supportive.

General Schissler recognized Carlos Lopez for setting up and working with technology for the meeting.

There was a working lunch with three different split sessions.

At 1415 General Schissler re-convened the meeting with each group reporting.

Andy Brown and John Messerschmidt plan to meet with Vince Cozzone to discuss a FOS Strategy plan. The plan will include reaching various audiences including but not limited to peers, charter organizations, and businesses.

Matt Beem explained the Major Gifts Committee is in the Prospect Identification phase of the campaign. He asked each Board member to complete the Prospect Identification and Qualification form. Hartsook will visit each prospect to gauge the amount of contributions and set a goal for the campaign. Matt will be report to the Board in October with the results of study.

John Scott shared three recommendations to increase Community Involvement. A specific package explaining scouting benefits will be developed. PowerPoint, DVD, and print will be possibilities for this package. Quantify Americans in International Schools will give us a point of focus for new units. Developing cooperation between units through the Commissioners will foster easier transition for Cub Scouts into Scouting and Boy Scouts into Venturing.

In other reports, Carlos Lopez stated we are celebrating the 60th Anniversary of Black Eagle Lodge. The Spring Fellowship will be held June 1-3 at Camp Freedom. Marilee Bisoni with the International Committee reported more units are getting involved with the Peacelight. This is the last meeting

JoAnne Baker will serve as the Council Advancement Chairman. She will continue as a Board Member in her new role as Edelweiss District Chairman.

Charlemagne District has held their Recognition Event and Spring Camporee. They are busy building the District Committee. Edelweiss had a successful Spring Camporee with 8 units and 140 participants. They are planning a Day Camp this fall in Hohenfels.

In closing, Vince Cozzone recognized the Districts with JTE plaques.

Approved 20 October 2012, Wiesbaden, Germany

A handwritten signature in black ink, appearing to read 'V. Cozzone', with a long horizontal flourish extending to the right.

Vincent P. Cozzone
Scout Executive

Mark Schissler
Council President